

# M&P OCCUPATIONAL GUIDELINE

## JOB FAMILY: BUSINESS OPERATIONS MANAGEMENT Level H, Pay Grade 15

<b>LEVEL DEFINITION</b>	This level covers leadership positions responsible for providing the overall and strategic direction for all divisions in a complex business operation.
<b>TYPICAL RESPONSIBILITIES</b>	May include: providing overall strategic direction of all divisions for a complex business operation; establishing short and long term objectives and overall strategic plans for the entire business operation; ensuring that all divisional budgets meet revenue targets; and identifying and developing business relationships with key clients, partners and stakeholders.
<b>DECISION MAKING /LEVEL OF ACCOUNTABILITY</b>	Makes decisions regarding the strategic direction of the entire business operation.
<b>SUPERVISION RECEIVED</b>	Works at a strategic level. Work is reviewed in terms of achievement of long-term strategic goals and profitability of business operation.
<b>SUPERVISION EXERCISED</b>	Manages staff directly and indirectly through a complex hierarchy of subordinate managers.
<b>MINIMUM QUALIFICATIONS</b>	Undergraduate degree in relevant discipline. Over ten years of related experience, or the equivalent combination of education and experience.