

# M&P OCCUPATIONAL GUIDELINE

## JOB FAMILY: INDUSTRY LIAISON

### Level G, Pay Grade 16

<b>LEVEL DEFINITION</b>	This level covers positions responsible for providing leadership and strategic direction through management of the Sponsored Research Group; or, the Technology Transfer Group.
<b>TYPICAL RESPONSIBILITIES</b>	May include: providing leadership and strategic direction for the assigned group; setting goals and objectives for strategic initiatives; reviewing, drafting, negotiating and managing advanced contracts and other legal documents pertaining to the research or technology commercialization. is one of a few signatories for the University under its signing resolutions.
<b>DECISION MAKING /LEVEL OF ACCOUNTABILITY</b>	Accountability for all aspect of Sponsored Research, or Technology Transfer group work including acceptance of terms and conditions in legal contracts pertaining to research, or commercialization of University intellectual property. Accountable for the accuracy, and reliability of the work that must conform to Canadian and BC laws, as well as University Policies. Responsible for conflict resolution with both internal and external stakeholders, with the ability to craft solutions to complex problems. .
<b>SUPERVISION RECEIVED</b>	Works with full latitude at the executive level to meet broad mandates. Work is reviewed in terms of achievement of long-term strategic goals and the fulfillment of broad mandates by the Managing Director.
<b>SUPERVISION EXERCISED</b>	Manages professionals and support staff. Manages external legal consultants.
<b>MINIMUM QUALIFICATIONS</b>	Post Graduate degree in a related discipline. Minimum of ten years of experience in sponsored research or technology transfer including several years in a senior management position, or the equivalent combination of education and experience.

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